



**Engineering and Design, Inc.**

*Life Safety, Code Consulting, Fire Protection  
Acceptance Testing*

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March 8, 2004

Mr. D. Ted Edelman, P.E., C.F.P.S.  
President  
Cherokee Fire Protection, LLC  
14 Larch Lane  
Middletown, Maryland 21769

**RE: Recommendation of Cherokee Fire Protection, LLC**

Dear Ted:

It is with sincere regard that I provide you this letter of recommendation. PFP Engineering & Design, Inc. has utilized Cherokee's staff periodically to assist with project specific tasks that typically required a quick turnaround while maintaining a high level of quality and professionalism. This work entails computer modeling (including fire growth and spread and timed egress analyses), selection of life safety features and general design review services.

Cherokee's engineers consistently provide accurate and timely services. On one of our projects for the Pentagon, Cherokee provided staff within 24 hrs that worked at my offices until project completion. This type of service is hard to mirror by larger firms.

Based on my experiences with Cherokee, I can strongly recommend them to perform a myriad of services to government or private interests.

I am confident that I will continue to utilize Cherokee in my business ventures.

Yours very truly,

PFP Engineering and Design, Inc.

A handwritten signature in black ink that reads 'Keith H. Powell'. The signature is written in a cursive, flowing style.

by Keith H. Powell, P.E.,  
President, Fire Protection Engineer